



JCM Industries, Inc.

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June 16, 2021

JCM JULY 19, 2021 PRICE INCREASE ANNOUNCEMENT

To Our Trusted JCM Customers,

In response to continuing substantial increases for carbon steel, stainless steel, and fasteners along with increased shipping costs, JCM Industries will implement a price increase effective July 19, 2021. This increase will be 7% across all JCM standard list price catalog products. Quotations and existing pricing contracts in effect before that date will be held in place until their quoted expiration date. This price increase will cancel all previous list prices issued. Orders received by midnight Friday July 16th CST will receive the old pricing. New pricing will be applicable Monday, July 19, 2021. Our payment terms will remain the same.

While JCM has been alerted by freight carriers that fuel and service costs will continue to rise, at this time, JCM will maintain the current Full Freight Allowed at \$3,000.00 net order.

The current raw material market remains unpredictable and additional increases this year may be warranted. Should this be necessary, JCM will provide as much advanced notice as possible, however, as in the past, our prices remain subject to change without notice.

The new price list will be available electronically for downloading from the home page of the website (www.jcmindustries.com) and via email from our Customer Service Staff in both the MS Excel and Adobe PDF versions on July 9, 2021. Contact our Inside Sales Team at 1-800-527-8482 or email to: sales@jcmindustries.com.

JCM appreciates the opportunity to serve your organization. Should you have any questions regarding this new price list, quotations, orders or any of our products, please contact JCM Customer Service or your regional JCM Sales Representative.

Respectfully

John Collins
President/CEO
JCM Industries, Inc.