



JCM Industries, Inc.

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March 6, 2020

JCM April 6, 2020 PRICE INCREASE ANNOUNCEMENT

To Our Trusted JCM Customers,

Through the unpredictable year of 2019, JCM adjusted for and absorbed costs of tariffs and changes in industry supply chain relationships. To now balance these increases, JCM Industries will implement a price increase effective April 6, 2020. This increase ranges from 4 – 7% on standard catalog pipe products. Quotations and existing pricing contracts in effect before that date will be held in place until their quoted expiration date. These prices will cancel all previous list prices issued since 2018. JCM holds the current freight allowance at \$2,000.00 net order.

For your convenience the new price list will be available electronically for downloading from the home page of the website (www.jcmindustries.com) and emailed from our Customer Service Staff in both the MS Excel and Adobe PDF versions March 20, 2020. **As a change for 2020, printed price books will not be automatically mailed.** You may request hard copies through your regional JCM Representative, our Inside Sales Team at 1-800-527-8482 or email your request to: sales@jcmindustries.com.

JCM appreciates the opportunity to serve your organization. Should you have any questions regarding this new price list, quotations, orders or any of our products, please contact JCM Customer Service or your regional JCM Sales Representative.

Respectfully,

John Collins
Chief Executive Officer
JCM Industries, Inc.